

# CMCA Member Savings Program Overview

## Where it PAYS to be a Member of CMCA!

With the economy in a slump, it's time to start letting CMCA help you save money. Below is an overview of the discount programs available to CMCA members.

### Current Programs Available

**Workers Compensation** – Underwritten by Pinnacol Assurance and managed by Flood & Peterson Insurance, the CMCA Association Program can save you up to 4% on your workers compensation premiums. In addition, depending on the program you choose, you may be eligible for association dividends. Last year alone, Pinnacol Assurance and Flood & Peterson Insurance returned over \$600,000 to our members. This group with its emphasis resulted in an average decrease of 50% over the last 5 years.

**Health Insurance** – CMCA offers affordable healthcare programs for member companies and their employees. These programs offer quality healthcare at a cost savings for our companies.

**Tires** – Michelin NA offers fleet discount prices for member companies. This program has saved CMCA members more than \$100,000 in 2010 alone.

**Telephone and Long Distance Service** – OptimalTelecomm offers CMCA members a free consultation and review of your current phone system, to determine if they can offer you savings. Programs include both telephone systems and telephone / internet service. Discounts are based on type and level of service. With one simple review, CMCA was provided a 25% discount for our office, which equates to over \$2,500 per year in savings.

**GPS Tracking Systems** – One of the most widely recognized GPS tracking companies, PeopleNet offers a discounted rate to all CMCA members. As an added bonus, CMCA members also receive free installation training worth \$2500.

**Employee Screening** – Protect your company from paying for old injuries! ErgoMed offers driver screening for pre-employment and return-to-work programs. Screenings include range-of-motion and dexterity. ErgoMed offers up to 10% discounts (or more based and volume) to CMCA members.

**Drug & Alcohol Testing / Background Checks** – Kristina Consulting and HireRight work in conjunction to provide technical expertise and savings for all CMCA members. Programs offered include all the requisite drug / alcohol testing, training, drug / alcohol policies, pre-employment background checks, motor vehicle records, citizenship / criminal checks and much more.

**Regulatory Forms & Books** – CMCA members receive a 50% discount on all forms and books purchased or ordered through CMCA. Even if you get a discount directly from JJ Keller, chances are we can meet or beat your current price. Call Jessica for a quote today.

**Technical Assistance** – The CMCA staff is available to help with your technical assistance needs, whether they are local, state or federal issues. If we can't help, we will help you find the experts you need. In 2008 alone, CMCA saved member companies more than \$100,000 in fines from local, state and federal agencies. Some of the areas we have worked on include safety audits (OSHA and FMCSA), wastewater and water quality problems, air quality and emissions program, zoning and taxation.

**Employee and Management Training** – CMCA offers a variety of training programs. Save up to 30% on classroom training through CMCA. Online training from Advance Online Services is offered at a savings up to 80% off retail.

**Traction Devices** – CMCA Members receive special discounted pricing on the Autosock product. Save money on each set purchased from TDS or McGee Companies. Volume discounts available as well.

**American Express** - Receive an interest and fee free unsecured line of credit that does not require any sort of collateral. The Corporate Card program is corporate liability based and does not require a personal guarantee and you can earn up to 2% back on all you spend with no limits or expirations. You'll obtain an extra 30 to 59 days of float on your money.

**Office Supplies** – Eon Office Supplies offers CMCA members 20%-80% off all kinds of office supplies, including furniture. Discount depends on product and quantity purchased.

**Occupational / Accident Insurance** – Continental Owner Operators offers an excellent occupational / accident insurance for owner operators. Offer this program to your owner operators at a discounted rate, and help protect both your company and your drivers.

**Port By-Pass Programs** - CMCA has an agreement with Best Pass to offer member discounts on their tolling / bypass program. Volume discounts and transponders are available.

**Sears** – CMCA members now have an opportunity to save at Sears! With this program you can enjoy a 5 – 50% savings. Please check our Hotsheet each month for the monthly code number to use.

**UPS** – United Parcel Service offers discounts on all shipping for CMCA members. Save up to 28% on all your shipping needs. Enroll today at: [www.savewithups.com/enroll](http://www.savewithups.com/enroll), use promo code WSR056.

**Truck Wash** – Eco Truck Wash is Denver's premier hand washed truck wash. CMCA member save 10% on services.

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### Start saving today!

Call Tracy at 303-433-3375, ext. 103 to request information on any of the listed programs. Or, fill out the form below, fax it to **303-477-6977** and we'll contact you.

Contact: \_\_\_\_\_ Company: \_\_\_\_\_

Address: \_\_\_\_\_ City/ST/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

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|---|---|---|
| <input type="checkbox"/> Work Comp            | <input type="checkbox"/> Health Insurance         | <input type="checkbox"/> Telephone/ Long Distance |
| <input type="checkbox"/> Tires                | <input type="checkbox"/> Office Supplies          | <input type="checkbox"/> Occ/Acc Insurance        |
| <input type="checkbox"/> Training             | <input type="checkbox"/> Regulatory Forms / Books | <input type="checkbox"/> GPS Tracking Systems     |
| <input type="checkbox"/> Traction Devices     | <input type="checkbox"/> Employee Screening       | <input type="checkbox"/> Drug/Alcohol Testing     |
| <input type="checkbox"/> Technical Assistance | <input type="checkbox"/> Sears                    | <input type="checkbox"/> By Pass System           |
| <input type="checkbox"/> UPS                  | <input type="checkbox"/> American Express         | <input type="checkbox"/> Eco Truck Wash           |

**I am not currently a member of CMCA, but I want to save money. Please tell me how to join!**